

APRIL 15, 2015

Rating

CARE REVISES/REAFFIRMS THE RATINGS ASSIGNED TO THE BANK FACILITIES OF MARAL OVERSEAS LIMITED

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities	152.38 (enhanced from 147.12)	CARE BBB (Triple B)	Revised from CARE BBB- (Triple B Minus)
Short-term Bank Facilities	136.53 (enhanced from 131.16)	CARE A3 (A Three)	Reaffirmed
Total Bank Facilities	288.91		

Rating Rationale

The revision in the rating of Maral Overseas Limited (MOL) take into account the successful completion of expansion cum modernization projects of the company and the improved financial performance during FY14 (refers to the period April 01 to March 31).

The ratings, further, continue to derive strength from the experienced promoters of MOL, its diversified product profile and established marketing tie-ups with some of the leading apparel brands.

However, the ratings continue to be constrained by continuation of MOL under the ambit of Corporate Debt Restructuring (CDR) forum, susceptibility of MOL's profitability margins to volatility in the raw material (mainly cotton) and yarn prices and high repayments in the medium term on account of the ballooning repayments schedule. The ratings also factor in the competition from China, Bangladesh and other export destinations in the garment segment and the cyclical nature of the textile industry.

Going forward, MOL's ability to further improve its capital structure, maintain its profitability margins while withstanding competitive pressures and volatility in the raw material prices and derive the envisaged benefits from the completed modernization projects would remain the key rating sensitivities.

Background

Incorporated in 1989, MOL is a part of the LNJ Bhilwara group. MOL commenced production in 1992, with setting up of a 20,160 spindles cotton spinning plant for the manufacturing of yarn which has increased over the years to 75,600 spindles (as on March 31, 2014). The company is also engaged in the manufacturing of knitted fabrics (5,400 MTs/Annum), processed fabrics (5,229 MTs/Annum) and ready-made garments (48 lac pcs/Annum) with its manufacturing facilities situated at Noida (U.P), and Khargone (M.P.). MOL had approached the CDR forum in July 2008 and the restructuring proposal / package was approved on March 26, 2009. Since then, MOL continues to service its debt as per the CDR terms. During FY14, MOL registered a net profit of Rs.29.47 crore on a total operational income of Rs.657.33 crore. Based on the provisional financials, the company has booked PAT of Rs.10.25 crore on total income of Rs.483.04 crore during 9MFY15.

Analyst Contact Name: Gaurav Dixit Tel: 011-45333235 Email: gaurav.dixit@careratings.com

¹ Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



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In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.





CONTACT

Head Office Mumbai

Mr. D.R. Dogra

Managing Director Mobile: +91-98204 16002 E-mail: dr.dogra@careratings.com

Ms. Meenal Sikchi Vice President - Bank Loan & Instrument Rating Mobile: +91-9819009839 E-mail: meenal.sikchi@careratings.com

CREDIT ANALYSIS & RESEARCH LIMITED

Mr. Rajesh Mokashi

Dy. Managing Director Mobile: +91-98204 16001 E-mail: rajesh.mokashi@careratings.com

Mr. Ankur Sachdeva

Vice President - Bank Loan & Financial Services Mobile: +91-9819698985 E-mail: ankur.sachdeva@careratings.com

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

Other Office:

503, Kaledonia, Sahar Road, Near Andheri Railway Station, Andheri (E), Mumbai - 400 069 Tel: +91-22-6144 3456 | Fax: +91-22-6144 3556

AHMEDABAD

Mr. Mehul Pandya 32, Titanium, Prahaladnagar Corporate Road, Satellite, Ahmedabad - 380 015 Cell: +91-98242 56265 Tel: +91-79-4026 5656 E-mail: mehul.pandya@careratings.com

BENGALURU

Mr. Dinesh Sharma Unit No. 1101-1102, 11th Floor, Prestige Meridian II, No. 30, M.G. Road, Bangalore - 560 001. Cell: +91-99000 41975 Tel: +91-80-4115 0445, 4165 4529 E-mail: dinesh.sharma@careratings.com

CHANDIGARH

Mr. Sajan Goyal 2nd Floor, S.C.O. 196-197, Sector 34-A, Chandigarh - 160 022. Cell: +91 99888 05650 Tel: +91-172-5171 100 / 09 Email: sajan.goyal@careratings.com

CHENNAI

Mr. V Pradeep Kumar

Unit No. O-509/C, Spencer Plaza, 5th Floor, No. 769, Anna Salai, Chennai - 600 002. Cell: +91 98407 54521 Tel: +91-44-2849 7812 / 0811 Email: pradeep.kumar@careratings.com

HYDERABAD

Mr. Saikat Roy 401, Ashoka Scintilla, 3-6-502, Himayat Nagar, Hyderabad - 500 029. Tel: +91-40-4010 2030 E-mail: saikat.roy@careratings.com JAIPUR Mr. Harsh Raj Sankhla 304, Pashupati Akshat Heights, Plot No. D-91, Madho Singh Road, Near Collectorate Circle,

Bani Park, Jaipur - 302 016. Cell: +91 – 94139 69100 Tel: +91-141-402 0213 / 14 E-mail: harshraj.sankhla@careratings.com

KOLKATA

Ms. Priti Agarwal 3rd Floor, Prasad Chambers, (Shagun Mall Bldg.) 10A, Shakespeare Sarani, Kolkata - 700 071. Cell: +91-98319 67110 Tel: +91-33- 4018 1600 E-mail: priti.agarwal@careratings.com

NEW DELHI

Ms. Swati Agrawal 13th Floor, E-1 Block, Videocon Tower, Jhandewalan Extension, New Delhi - 110 055. Cell: +91-98117 45677 Tel: +91-11-4533 3200 E-mail: swati.agrawal@careratings.com

PUNE

Mr. Rahul Patni 9th Floor, Pride Kumar Senate, Plot No. 970, Bhamburda, Senapati Bapat Road, Shivaji Nagar, Pune - 411 015. Cell: +91-78754 33355 Tel: +91-20- 4000 9000 E-mail:rahul.patni@careratings.com

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